

# Bannon Retail Pulse







# F&B Market Focus - Activity Q1 2025

The Food and Beverage market in Ireland has continued to demonstrate strength despite national and international economic uncertainty.

Despite these headwinds operators have proved resilient and have weathered the storm, continuing to perform well.

While there have been some high-profile trading difficulties, such as those faced by the Press Up Group, it has not resulted in a significant increase of available F&B space in the market.

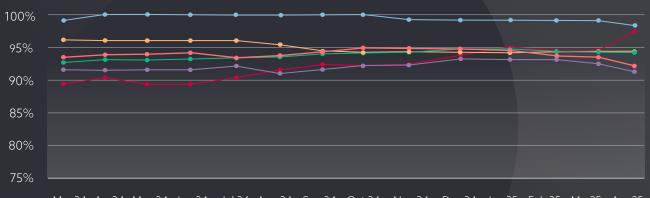
Demand for restaurant space in Dublin and major cities remains strong, with limited supply and most units that do come to market are typically leased quickly.

This demand is being driven by both local operators and international brands. Due to high fit out costs, fitted or partially fitted spaces are in higher demand whilst shell units are being leased on more competitive terms.

# Recent Openings / Deals Active Requirements PANTRY SLIMCHICKENS Wagamama CAFE-BAKERY-DELI SPREUT POPEYES TULA SPREUT POPEYES AuntieAnnes ACTIVE Requirements PANTRY SLIMCHICKENS Wagamama CAFE-BAKERY-DELI SPREUT POPEYES AUNTIEANNEER Reggie's Pizzeria MONTELI Zambrero Camile DASH\_BURGER

# **Bannon** Retail Occupancy Tracker

Tracked Representative Sample



Mar 24 Apr 24 May 24 Jun 24 Jul 24 Aug 24 Sep 24 Oct 24 Nov 24 Dec 24 Jan 25 Feb 25 Mar 25 Apr 25

Dublin Prime Streets → M50 Shopping Centres → Shopping Centres (Nationwide)
 →Retail Parks (Dublin) → Retail Parks (Country) → All



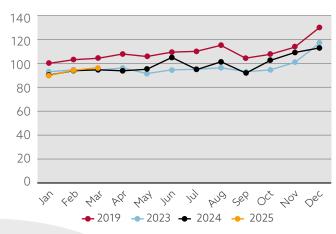
# **Bannon** Trading Analysis

As at 31st March 2025



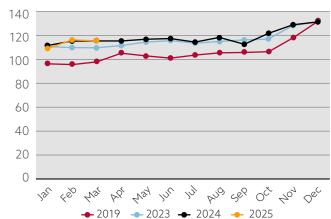
#### **Shopping Centre Footfall**

(Indexed: Based = Jan '19)



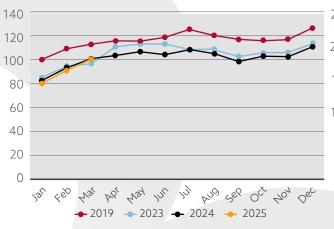
#### Retail Park Footfall

(Indexed: Based = Jan '19)



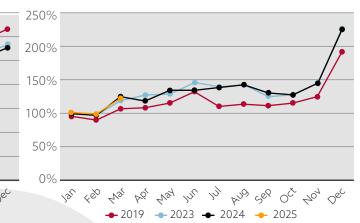
#### **High Street Footfall**

(Indexed: Based = Jan '19)



#### Ratio - Sales: Footfall

(Indexed: Based = Jan '19)





Footfall across our shopping centre portfolio in March 2025 was 1.1% ahead of March 2024. Sales on the other hand were 1.7% behind March 2024.



High street footfall in March 2025 was 0.1% ahead of March 2024 and 10.7% behind pre-COVID levels (March 2019).



Footfall across our retail park portfolio in March 2025 was 3.1% behind that of March 2024.

Data is preliminary in nature and subject to revision.



# **Expert** Insight

By Neil Bannon

### Bright Skies, Brighter Sales





# Record temperatures set to drop before bank holiday

degrees, breaking the previous April record of 24 degrees from

is the record temperature for April in reland was recorded at 17 weather stations across the State. State April in reland was recorded yesterday, according to provisional Met Euream data. A very warm day across the State saw the previous April record of 2.8 degrees broken in Atheny, Co Galway, where a confed there was 23.4 degrees broken in Atheny, Co Galway, where a competature of 2.9 was record of 2.8 degrees to a confed at the provisional data. The previous April record was set in Gelebeties, Co Donegal, in 1984. The previous highest April temperature in the Galway town was 21.8 degrees set in 2013.

Other areas saw their local Other areas saw their local Other areas saw their local Control of the country today, to morrow will be confer and the confed at the

Intarcity services
Resslare Intersity services will
also operate a bus transfer between Beza and Gonoolly.
Dublin Bus and Go-Ahead
Ireland will be accepting train
tickets for those affected by the
closure, with the former following a Sunday service with no
Nitelink in service on Sunday.
Today will be cool in the

line between Grand Canal Dock and Greystiones set to close between Grand Agand Monday. It is had has announced there will be no Dartservices between Grand Canal Dock and Wicklow due to engineering works.

Wicklow due to engineering works.

Interestly services will also operate a bus transfer between Beza and Gonnolly.

Dublin Bus and Gon-Albead Ireland will be accepting train tickets for those affected by the closure, with the former folking and direzel.

Temperatures will range becourse in the former folking in the country twith the country with learning to the country with learning warmer conditions will continue to the dispersion of the country with learning to the country with learning warmer conditions will continue to the will be some bright stomerrow. Saturday is due to begin as dry and bright but coloulier conditions. The country withing the country withing warmer conditions will continue to the properatures will be some bright and sunny spells tomorrow. With highest temperatures reaching 17 or 18 degrees and just a few with begin to the country through the moorning and aftersoon, bringing light rain and drizzle.

Temperatures will range become the day, dropping to between four and eight degrees on Saturday and the country through the moorning and aftersoon, bringing light rain and drizzle.

to the fine weather at Sandycove, Dublin, yesterday

Sunday is forecast to be dry and bright, with a chance of some isolated showers in the cast of the country and highest temperatures reaching ill or 19 degrees. That night will be cold, with lowest temperatures drop-ping to one degree in parts of the country.

the country.

The Monday bank holiday will enjoy good spells of sun-shine with temperatures ranging between 13 and 18 or 19 de-

Source: The Irish Times

Last week, we had the hottest April day on record. Good weather early in the season is typically good for the retail sector. It gets consumers thinking of summer holidays and the requisite clothing purchases, it gets people out in the garden, driving sales in retail parks of garden furniture, plants and barbeques and it drives sales in pubs and restaurants as people come out to socialise. Generally, a bout of Spring sunshine puts almost everyone in a better mood.

The ability of the Irish media to find a bad news story in everything was again demonstrated by the above headline in the Irish Times the following day. They chose to mark the sunny weather by telling us

that it wasn't going to last and not to get our hopes up for the May Bank Holiday ahead. This type of reporting consumer sentiment demonstrated again in the latest survey released by the Irish League of Credit Unions this week.

Despite the constant drive for negativity, the Bank Holiday weekend was marked by excellent sunny weather, and we will see the benefits of this reflected in retailer turnover as the sunny spell continues (despite the warnings that we won't have enough water for our new plants). Retailers will always make hay while the sun shines.

# Bannon **Retail Pulse**

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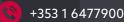
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